







Create a compelling positioning for a luxury residential flagship development that sits atop Phoenix Market City in Pune. A unique concept which has been meticulously designed.



#### Solution

Leverage the newness of the concept of living adjacent to a premium shopping destination supported by the equity of Phoenix & Phoenix Marketcity.

# So the perception switch that was created

staid/quaint lifestyle Quintessentially Pune



From a quintessentially Pune lifestyle to

# So the perception switch that was created



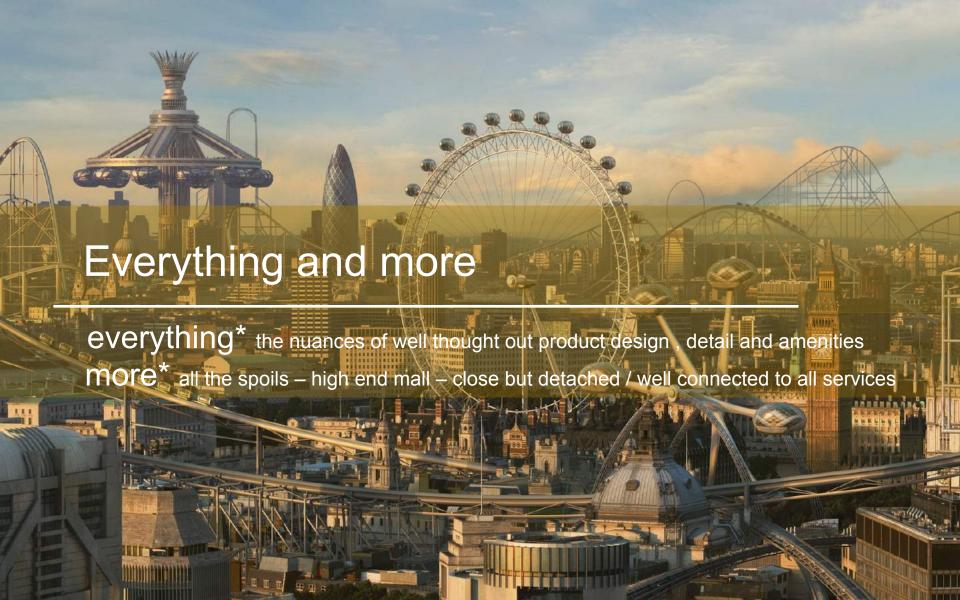
uber/ hyper life

to a Neo-Pune, hyper lifestyle





### not an either or



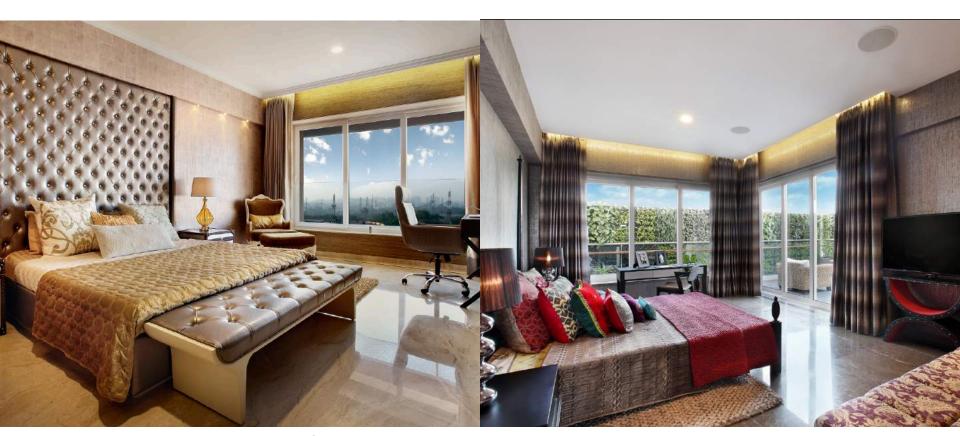
And the reason to believe this?

Having it all with a new kind of living now accessible in Pune.

#### **Everything you deserve**



#### Everything you deserve & more than you can imagine



Two-fold luxury with two master bedrooms

#### **Everything you wanted**



## **Everything you wanted & more than you need**



Thoughtfully designed his & her vanity areas with walk-in wardrobes with all fittings

### **Everything you desire**



#### Everything you desire & more than you expect



A distinguished lifestyle with a concierge & butler service at your beck and call

#### **Everything you've dreamt of**



#### Everything you've dreamt of & more than you anticipated



Spacious home with a convenience of location

### Life at Phoenix Fountainhead is

# EVERYTHING & MORE



Meaning: A source of abundance.
Brand context: A name that represents a lifestyle of abundance.



#### EVERYTHING & MORE

Sales Office: 200 OF Nagar Road, Pure 481 DM, Manarophia Registered Office: Alliand Hospitally Sancous Private Limited, Cos Manhell Coly Recounting Fivelet Limited, Sinses Lower Wooden Mills Estate, Mahalases, Munical — 400 CM, Manaroshina Tollet Res (2000) COS/CV III www.procentoustannead.com



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#### EVERYTHING & MORE

Sales Office: Allonoi Hospitally Services Provide Fundat, Car Marker CR) Resources Photos Limited Street Liams Wooder Mills Estate.

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Annussers.

Taking the idea of VERYTHING & MORE ahead into the brochure.

MYHEAD FOUNTAINHEAD PUNE EN VOISE FOUNTS





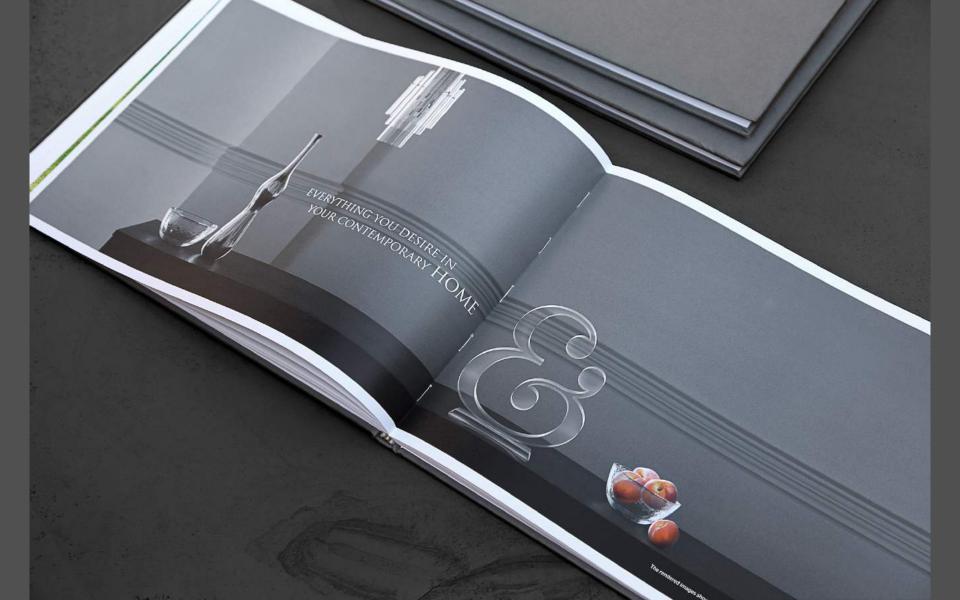




















# Launch Campaign

### EVERYTHING YOU DESERVE



#### MORE THAN YOU CAN IMAGINE



#### EVERYTHING YOU NEED NEARBY



### WITH MORE LOCATION ADVANTAGES



### EVERYTHING THAT MAKES A HOME



#### WITH MORE LUXURIES TO SPOIL YOU



## EVERYTHING YOU ENJOY



### WITH MORE OFFERINGS TO INDULGE IN

























Launch Event Invite & gifting









FOUNTAINHEAD

Eagur Stokes.

firstnared



WELCOME TO A LIFESTYLE A SELECT FEW DREAM OF



AND EVEN FEWER GET TO LIVE



#### Gift Conceptualization and Design



Wine & cheese gift box

Website Design

















Experience Center

















Invite & Event Branding



## THE POWER OF MIND











## Result

It was a successful launch generating great response among investors, brokers and home buyers. This integrated approach resulted in 12% sales during the Launch phase.

